



Business Migration Portal Survey

Company Name:

Address:

City: State: ZIP:

Your Name:

Title:

Phone: Email:

Other Contacts:

Name:

Title:

Phone: Email:

Anything else we need to know?

Your Relocation Decisions and Needs

1. How are you planning to fulfill your current contracts as Ft. Monmouth programs move to Aberdeen Proving Grounds in Maryland?

- Continue fulfillment with company staff
- Subcontract to a Maryland vendor

Other:

2. What relocation options are you considering? *(Check all that apply)*

- No relocation, fulfill my government contract from my current location
- Relocate the operations necessary to fulfill my government contract
- Relocate contract operations and expand business in Maryland

Other:

3. What are your anticipated office space requirements?

- Up to 500 sq. ft.
- 501 to 1200 sq. ft.
- 1201 to 2400 sq. ft.
- Over 2400 sq. ft.

4. Where do you anticipate locating your office space?

- Within a 15 mile radius of Aberdeen Proving Grounds
- Within a 25 mile radius of Aberdeen Proving Grounds
- Within a 50 mile radius of Aberdeen Proving Grounds

Other:

5. Do you plan to:

- Lease space
- Purchase a building
- Custom build

Other:

6. How many employees do you anticipate relocating?

- None
- 1 - 5
- 6 - 10
- 11 - 20
- More than 20

7. How many employees do you anticipate hiring in Maryland?

- None
- 1 - 5
- 6 - 10
- 11 - 20
- 21 - 30
- More than 30

8. What is your time line for relocation?

- Complete by year-end 2006
- Complete by mid-end 2007
- Complete by year-end 2007
- Will not be relocating

9. For your employees who will be relocated, what are their major concerns?
(Check all that apply)

- Housing availability
- Professional opportunities for spouse
- Proximity to quality schools
- Family objections to relocating
- Availability of quality recreational offerings
- Availability of quality cultural offerings

Other:

10. Regardless of whether you have managed a relocation before, the process is time consuming and fraught with detail. IMS will help you support your needs. Please tell us where you are in the process of readiness for current and future Army contract support.
(Check all that apply)

- The company management has met and agreed on a course of action for the next 2 years.
- We are lacking information that would help us decide whether to move operations to Maryland.
- We'd like to attend an informal session designed to scope out our needs and specific service requirements.
- We know this is an opportunity to expand our market as defense contractors, but we haven't formally developed an operating plan to that effect.
- We'd like to collaborate with other contractors moving their services down to Maryland.
- Our current and future contracts include work with other bases or government agencies in the Maryland, DC, Virginia area.